Food safety

BRCGS Agents & Brokers / IFS Broker

One day to prepare a trading company, an importer or a sales agent for BRCGS Agents & Brokers Issue 3 or IFS Broker. Without processing or storing the products, you remain responsible for what you sell: supplier approval, specifications, legality, traceability, complaints and recall are worked on your flows, contracts and supplier files.

Duration : 1 day

Objectives

1. Place BRCGS Agents & Brokers Issue 3 and IFS Broker in relation to the manufacturing standards
2. Approve and monitor suppliers and manufacturers on risk-based criteria
3. Keep accurate specifications and product information, including legality in the country of sale
4. Organise traceability, complaints, incidents and recall with suppliers
5. Prevent fraud and protect the authenticity of traded products

Programme

Day 1 — morning

• The trader's business against the standards: what is audited when you do not manufacture

• BRCGS Agents & Brokers Issue 3 and IFS Broker: structure, scope, scoring

• Management commitment, hazard and risk analysis of the activity

• Supplier approval: certificates, questionnaires, audits, ongoing monitoring

Day 1 — afternoon (workshop)

• Specifications, labelling and regulatory compliance in destination countries

• Authenticity and fraud: vulnerability of traded products

• Document-based traceability, complaints, incidents, withdrawal and recall

• Workshop: review of a supplier file and a specification from your portfolio, then knowledge test

Teaching methods

• Review of your supplier files and purchase contracts

• Document traceability exercise on a real shipment

• Vulnerability assessment on two products from your range

• Comparison of the two standards applied to your activity

• Final quiz on the trader's obligations

Assessment and documents

Knowledge test at the end of the day and a reaction survey at D+1. Numbered training certificate, verifiable online; training report and the findings of the supplier file review handed to the company.

Bilingual materials for every participant; each classroom course comes with its digital twin on OmniLearn.

Good to know

If the company stores the goods itself, see also “BRCGS Storage & Distribution / IFS Logistics”. Supplier approval is covered in depth in “Supplier Evaluation and Auditing”.

Practical information

Duration	1 day
Audience	Traders, importers, exporters, agents and brokers: management, quality, purchasing, sales
Prerequisites	No prerequisites
Group size	Groups of 6 to 12 participants, in-company
Format	In-company, face to face on your site
Language	French, Darija or English; bilingual materials
Funding	OFPPT special training contracts (TFP), GIAC, Maroc PME: we prepare the applications with you, at no extra cost.
Programme customisation	Programme adapted to your procedures, your equipment and your audience

Frequently asked questions

Does a trading company really need certification?

More and more buyers require it: a trader that processes nothing remains responsible for the safety and legality of what it sells. Certification does not replace that of the suppliers; the buyer may ask for both.

BRCGS Agents & Brokers or IFS Broker?

Both assess control of a trading, agency or brokerage activity. The choice depends on your customers and their habits. The day shows what the two standards have in common and how scoring differs.

Is the course suitable for a trader in packaging or hygiene products?

Yes for IFS Broker, which also covers packaging and hygiene and household care products. For BRCGS Agents & Brokers, the scope should be checked with the certification body. The examples used during the day are adapted to your portfolio.